

**KUDUN &
PARTNERS**

Kudun and Partners

Firm Profile



Legal Advice With A Business Mind



Firm wide Awards

- Thailand Law Firm of the Year by The Legal 500 Southeast Asia Awards 2020/2021 and 2023
- Thailand Firm of the Year by Asialaw Awards, 2023 – 2024
- Client Choice Award Winner by Asialaw Awards, 2023
- Thailand's Most Responsive Domestic Law Firm of the Year - Honorable Mention by In-House Community Firms of the Year, 2019, 2021 - 2023
- Asia's Fastest Growing Firms by Asian Legal Business's Fast 30 List, 2021
- Visionary Law Firm of the Year Newcomer by In-House Community, 2020
- Rising Stars Law Firm by Asia Business Law Journal, 2020
- Thailand's Employer of Choice by Asian Legal Business, 2022-2023

Introduction

As businesses today face a constantly evolving environment, a paradigm-shifting approach to legal advice is required.

Founded in 2015, Kudun and Partners is a modern and award-winning full-service law firm led by some of Southeast Asia's most accomplished lawyers with a desire to provide more commercially minded and creative legal advice to our clients. Since inception, we have attracted many lawyers from various large international firms and representing various entities on transactions in Thailand and throughout Southeast Asia.

Clients value our responsiveness and distinctly commercial attitude, as well as our passion for developing forward-thinking, innovative strategies and solutions that respond to their unique business needs. In only eight years since our inception, we have been awarded the highly coveted Thailand Law Firm of the Year by The Legal 500 Southeast Asia Awards 2020/2021 and 2023, a reflection of the firm's commitment to deliver work that exceeds expectations and raises industry standards.

1

Senior
counsel

15

Partners

50

Associates

40

Business
professionals

Long lasting partnership

Given the opportunity, we'd love to talk to you and together, we can help you achieve outstanding results in your business, while at the same time develop a long-lasting partnership.

Kudun and Partners Team

A BRIEF HISTORY OF

KUDUN & PARTNERS

LEGAL ADVICE WITH A BUSINESS MIND

**Established: M&A,
Banking & Finance and
Capital Markets Practice**

AUGUST 2015

Kom Vachiravarakarn left Hunton & Williams and joined the firm.

Established: Dispute Resolution

2016

Somboon Sangrunjang from Herbert Smith Freehills with vast experience in restructuring and insolvency, administrative disputes and litigation joined the firm.

SEPTEMBER 2018

Niruch Winiyakul left Herbert Smith Freehills and joined the firm, expanding the firm with expertise in labour and employment, white-collar crime, and enforcement of security interests.

Established: China Practice

APRIL 2015

Kudun and Partners was first established by *Kudun Sukhumananda*, *Ekachai Chotpitayasunon* and *Kongkoch Yongsavasdikul* with an initial core practice focus on Corporate and M&A and Capital Markets.

JUNE 2016

The Dispute Resolution and Arbitration Practice of the firm was established.

Established: Tax Practice

JULY 2018

Saravut Krailadsiri, industry heavyhitters specialized in Tax and Corporate Restructuring from Hunton, Andrews Kurth LLP and Baker McKenzie joined the firm.

NOVEMBER 2018

Mayuree Sapsutthipom left Allen & Overy and joined the firm as the Head of China Practice.

JULY 2019

Troy Schooneman, partner from White & Case and *Weerawong, Chinawat* and *Peangpanor* joined the firm as Head of International Practice.

**Established:
KAP-X : Startup Practice**

JANUARY 2021



KAP Cloud was formed to address the evolution of blockchain and the innovations that came with it and to tackle the fast approaching PDPA compliant set to impact all companies collecting personal data.

Chai Lertvittayachaikul was promoted to a partner to lead the Projects and Energy Practice.

Established: Japan Practice

AUGUST 2022

Emi Rowse (Igusa) joined the firm as Head of Japan Practice. Emi was previously with HSF in HK, Tokyo and Bangkok and has extensive experience in cross-border litigation and international arbitration.

With a tagline "Legal Advice with a Business Mind", the firm continues to offer comprehensive legal services with 15 partners, over 50 associates, 1 senior counsels and over 30 business professionals.

Established: International Practice

SEPTEMBER 2020

Entrepreneur Advisory Center, a one of a kind collaboration consisting of Kudun and Partners, 2EXT and Kingsford Securities PLC was formed as a one-stop service center to support startup entrepreneurs and investors in the startup ecosystem.

At the same time, *KAP-X*, the sister brand of Kudun and Partners focusing exclusively on startups was born. **KAP-X**

**Established:
KAP Cloud : Digital Law Practice**

JANUARY 2022

Peerasanti Somritutai was promoted to the partnership to lead the Real Estate Practice and *Thanyaluck Thongrompo* joined the firm as a partner from PKF (Thailand).

JANUARY 2023

Thitawan Thanasombatpaisarn has been promoted to a partner role to lead the Capital Markets Practice, while *Kongwat Akaramanee* has also been promoted to partner to lead the Dispute Resolution, Litigation, and Arbitration Practice.

The **fastest growing full-service law firm with a team of highly experienced Thai and international lawyers comprised of 15 partners, a senior counsel and over 50 associates**. Our partners hail from some of the largest global law firms in Thailand and continues to represent major domestic and international conglomerates in some of the most innovative transactions and major projects in the region.

Our Core Practice Areas

We offer a full spectrum of legal, business and regulatory advice in each of the following core practice areas:



Banking and Finance



Capital Markets
(Debt and Equity)



Corporate
and M&A



Dispute Resolution



Foreign Direct
Investment



Infrastructure
Funds and REITs



Real Estate



Tax



Restructuring &
Insolvency



Startup



Digital Law
including Data
Privacy and
Protection



Projects and
Energy

Banking and Finance, Corporate/ M&A including Capital Markets



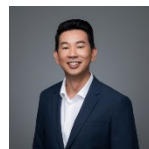
KUDUN SUKHUMANANDA
Partner



KOM VACHIRAVARAKARN
Partner



TROY SCHOONEMAN
Partner and Head of
International Practice



EKACHAI CHOTPITAYASUNON
Partner



KONGKOCH YONGSAVASDIKUL
Partner



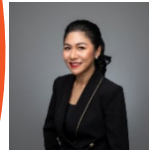
MAYUREE SAPSUTTHIPORN
Partner and Head of
China Practice



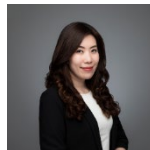
CHAI LERTVITTAYACHAIKUL
Partner



PEERASANTI SOMRITUTAI
Partner



THANYALUCK THONGROMPO
Partner



THITAWAN THANASOMBAT PAISARN
Partner

Tax and Restructuring



SARAVUT KRAILADSIRI
Partner

Dispute Resolution, Litigation & Arbitration



VIRAPON PANABUT
Senior Counsel



SOMBOON SANGRUNGJANG
Partner



NIRUCH WINIYAKUL
Partner



EMI ROWSE IGUSA
Partner and
Head of Japan
Practice



KONGWAT AKARAMANEE
Partner

Japan & China Practice

We are the first independent law firm in Thailand with a dedicated **China practice consisting of Chinese-qualified lawyers**. We also now **have a Japan practice with a fluent Japanese speaker**. Our firm can serve the unique needs of Chinese and Japanese corporations and individuals on both inbound and outbound transactions.

Meeting your needs

Administrative & Constitutional

All rounded legal services and solutions in all administrative and constitutional concerns including challenging precedent-setting judgments emanating from all levels of government and public agencies.

Banking and Finance

Assistance with corporate loans, project financing including recourse and non-recourse, structured products, and derivatives, as well as many other elements of banking and finance transactions including private funds establishment.

Capital Markets

Advice on equity and debt capital markets, including IPO, private placements, ESOP, delisting, backdoor listing, warrants and international offering (Regulation S). Advice on the establishment of infrastructure funds including REITs.

Construction

Assistance with challenges emerging from commercial and public sector construction projects, such as project finance, joint venture creation, contract preparation, tendering, and bidding; project delivery from inception to handover; and construction-related conflict prevention and resolution.

Corporate, Mergers & Acquisitions

Represent clients on public and private business mergers and acquisitions, due diligence, joint venture structuring, spin-off, divestiture, amalgamations, and local and international capital market and bond issues.

Dispute Resolution, Litigation & Arbitration

Represent clients in all Thai courts and conflict resolution forums including alternative dispute resolution on issues related to administrative law, commercial and construction disputes, labor and employment, tax disputes, white-collar crimes and foreign enforcements.

Digital Law

Advice on cryptocurrencies, FinTech, digital technologies, electronic transactions, e-signatures, personal data protection, cybercrime, online advertising and security issues. Assist tech startups on their startup ecosystem journey.

Foreign Direct Investment

Represent clients in all industry sectors in matters including foreign investment, BOI applications, corporation registration, permits and licensing, commercial contracts, corporate governance and other general corporate matters.

Labour and Employment

Counsel on the employment of expatriate personnel, including employee termination, transfer, redundancy, the impact of merger and acquisition transactions, and labor union concerns.

Projects and Energy

Provide full range advice on technical and financial guidance at all phases of the project life cycle, from greenfield through commissioning including assisting on cross-border transactions and protecting the investors and developers of major projects.

Real Estate, Hotel/Resort & Property Development

Advise on the entire spectrum of real estate transactions including industrial, residential, and commercial buildings on investment structures, tax planning, real estate acquisitions, project financing and construction contracts.

Restructuring and Insolvency

Represent creditors and debtors and identify their rights; bankruptcies and reorganizations; risk analysis; formulate workout and renewal plans; debt repayment applications; dispute resolution.

Tax

Advise on tax planning; direct and indirect tax advice; tax dispute; tax controversies, tax optimization including restructuring assistance and represent clients on mitigating tax risks with tax authorities.



Voted "Thailand's Most Responsive Domestic Law Firm of the Year - Honorable Mention by In-House Community Firms of the Year" in 2019, 2021 - 2023

What sets us apart

Whereas others may view the law as a puzzle to navigate, we see it as a mechanism for creating opportunities. Whether you require an experienced hand to guide through complex dispute resolution or a business-minded legal advisor to help you optimize outcomes during M&A, Kudun & Partners has the right talent and experience.



CREATIVITY

We're not your average legal team. Our squad thrives on forward-thinking, spotting opportunities others miss, and crafting cutting-edge legal solutions that push the boundaries. When it comes to structuring deals, we're not just players – we're game-changers.



COMMERCIAL

With our expertise, we're not just lawyers; we're business minds in legal attire. Immersed in the business world, we bring innovation and adaptability to the table, mirroring the strategic thinking of your senior team. Our approach doesn't just close deals; it maximizes their potential.



CONNECTIVITY

We excel at pinpointing strategic partners and leveraging third-party support through our vast domestic and international network. As members of the World Services Group and First Law International, we have unparalleled access to resources and expertise globally, spanning over 120 onshore and offshore law firms in 150 jurisdictions connecting to over 23,000 lawyers.



CAPABILITY

While our practice may be young, our team boasts unparalleled experience, including some of Thailand's most esteemed legal minds and specialists in our core practice areas. Hailing from various global law firms, our specialists bring a wealth of diverse expertise to the table, enriching our dynamic approach.

Demonstrated Success: Highlights

Banking and Finance

Represented **Export Import Bank of China** in providing a legal opinion on the proposed guarantee documents between the Consortium of China Railway International Co., Ltd. and China Railway Design Corporation, and the State Railway of Thailand on the Bangkok–Nong Khai high-speed railway.

Advised **Standard Chartered Bank Korea Limited** on a cross-border loan transaction to Dayou Winia (Thailand) Co., Ltd., a subsidiary of WINIADIMCHAE, the 3rd largest home appliance manufacturer in Korea in the total amount of USD 15 million.

Represented **RHB Bank**, one of the largest commercial banks in Malaysia on its loan extension in the aggregate facility value of USD 15 million to Sabuy Technology PCL (SABUY) for SABUY's refinancing and working capital.

Capital Markets

Initial Public Offering

Representing **B.Grimm Power Public Company Limited** as the issuer of one of largest IPOs in Thailand in 2017 for a company with major power plants in Thailand, Vietnam and Laos with an offering value of THB 11.5 billion (USD 371.6 million).

Infrastructure Fund

Representing **Khonburi Sugar Public Company Limited** on the establishment of a biogas infrastructure fund, Khonburi Sugar Power Plant Infrastructure Fund (KBSPIF) valued at THB 2.8 billion (USD 93 million).

Equity Offering through Regulation S

Representing **one of the largest cable distributors** on the offering of shares to investors outside the United States and Thailand in reliance on Regulation S under the United States Securities Act of 1933 through Credit Suisse amounting to THB 3.15 billion (USD 100.7 million).

China Practice

Representing **a Chinese multinational power generation and electrical equipment manufacturing company** with comprehensive legal advice on its investment in Thailand including establishing a regional office in Thailand.

Advising **Eka Pak Company Limited** in connection with the cross-border acquisition of packaging companies from the existing shareholder (Printpack Asia) of a Delaware Corporation Holding company based in the USA with three operating companies in the People's Republic of China, including Printpack Suzhou Trading Co. Ltd., Printpack Suzhou Packaging Co. Ltd. and Printpack Wuhu Packaging Co., Ltd valued at USD 10.9 million.

Representing **POP MART International Group Limited**—a world-renowned HKEX-listed Chinese company specialising in the designer toy and collectibles industry—in the establishment of a joint venture with affiliates of Minor International Public Company in its process of entering the Thai market as part of its progressive international expansion, following its fruitful endeavours in Taiwan, Singapore, Malaysia, and Australia.

Demonstrated Success: Highlights

Corporate and M&A



Restructuring and acquisition

Representing **Thanulux Public Company Limited (TNL)** on the company's major restructuring and multi-faceted expansion of its investment through acquisition involving listed companies; TNL, SPI, BTS, NOBLE and RABBIT for a total value of THB 8.8 billion. **The deal was awarded "LegalOne Merits (Exemplary)" by Legal One.**

Spin-off acquisition

Representing **Prima Marine PCL** in its acquisition of all equity interests in Thairoil Marine Co., Ltd. (TM) (including indirect acquisitions of TM's subsidiaries including TOP Maritime Services Co., Ltd.) from Thai Oil PCL (SET: TOP) — a subsidiary of PTT Group and the largest oil refinery in Thailand — of a total value of approximately THB 1.2 billion.

Cross-border acquisition

Representing **one of the largest cable distributors** in its cross-border acquisition of 100% of two reputable cable manufacturers in Vietnam, reported as the largest inbound private sector industrial transactions in Vietnam in the last three years. The deal won **Best M&A by Triple A Assets Country Awards 2020.**

Litigation



EPC dispute

Successful representation of **Jetion Solar** in claiming outstanding engineering, procurement and construction (EPC) service fees on three solar energy projects with a value of approximately THB 700 million (USD 22.6 million).

Class Action Suit

Successfully representing **one of the leading and largest telecommunications providers and its subsidiary** in defending a class action case concerning more than 41 million users. The amount of the claim was approximately THB 19 billion (USD 577.6 million).

Administrative and Commercial Disputes

Advising **a leading integrated petroleum and petrochemical company** in a complex legal dispute involving an industrial area land purchase agreement of a plot of land located at the border of an industrial zone that was purchased by a foreign manufacturing company.

Arbitration



Representing **one of the largest integrated energy and refining companies in USA** with respect to enforcement proceedings of a foreign arbitral award (ICC Arbitration) in the amount of USD 150 million. This was **one of the largest arbitral awards in the history** of the World Bank's International Centre for Settlement of Investment Disputes (ICSID).

Representing **a reputable foreign public listed company** who was the main contractor for an ultra-luxury condominium by the banks of the Chao Phraya River, to enforce a TAI arbitral award against the developer of the project, a well-known family in Thailand. Against all odds, we **successfully** obtained an interim injunction in favor of our client.

Representing **a leading telco company** in defending an arbitration in relation to a claim arising from a concession agreement. The claim amount by the state-owned company was over THB 20 billion (USD 641.7 million).

Demonstrated Success: Highlights

Digital Law



Representing **Omise**, a renowned regional online payment gateway - with the merger and acquisition of a bitcoin project.

Representing **Sea Limited's group of companies operating Shoppe, Garena and SeaMoney** on legal matters including license application related to payment systems, payment agent, e- payment, agent and platform, e-money, foreign exchange control and other relevant matters.

Providing advice to **ByteDance (Singapore)** in relation to e-payment gateway and licensing advice.

Employment



Providing advice to **one of the leading express delivery service company** on an employee stock ownership plan.

Providing advice to **an ultra luxury global European brand** on revising its work rules and internal policies to reflect Thai labour laws currently in force.

Successfully represented a public listed luxury Thai hotel investment company in an investigation relating to a disciplinary offence committed by one of its top management, a C-suite executive. Assisting the client in executing disciplinary action in the estimated value of THB 5.4 million.

FDI



Representing **Uniqlo (Thailand) Co., Ltd** as legal counsel in connection with its application for a foreign business license (FBL) including adjustments in its registration for change of the director and change of branch office; and updating the adjustments to the relevant Revenue Office.

Assisted a global luxury automotive brand from Germany with its BOI application in relation to the manufacturing of plugin hybrid and BEV cars including providing advice, liaising with the officers and ensuring the application is approved by the relevant authorities.

Assisted an American chemical, life science and biotechnology company on its U.S. Treaty application, allowing the client to have majority shareholding ownership to conduct business in Thailand.

Demonstrated Success: Highlights

Japan Practice



Representing a **large Japanese trading house** in an M&A transactions with a Thai company in the automotive sector.

Representing a **leading Japanese corporate risk consulting group** in internal investigations and whistleblowing matters in Thailand.

Representing a **Japanese Construction company** in connection with general corporate advice and employment matters in Thailand.

Permits & Licensing



Assisted various companies including **Cyphivest Digital Brokers, Cashless Pay, Mindray Medical and Hua Yang Automotive** with obtaining licenses and permits for business operations and transactions in Thailand, such as construction permits, digital asset licenses, factory licenses, foreign business licenses, IEAT license, telecommunication licenses, hazardous licenses, e-Commerce certificate, selling of used car license and trademark registration.

Represented multinational companies including **Huawei, Sparkoo, TC Subaru, Mercedes-Benz, Royal Enfield, Nissan Diesel, KOIDE, Genpact and Penn Color** on their business expansion under BOI incentives.

Assisted **Royal Enfield**, one of the world's oldest motorcycle brands and **Genpact (Thailand)**, a global professional services firm to apply, acquire and extend VISA and Work Permit, including the amending of VISA stamp for expatriates and their family members to work and stay in Thailand under BOI's Privileges.

Projects & Energy



Representing **B. Grimm Power Public Company Limited** on a cross-border investment transaction to acquire 100% of shares in Ray Power Company Limited, a limited company incorporated under the law of Cambodia in the amount of THB 9.07 million (USD 300,000). **The deal won the "International Finance Award – IFM Award 2021: Best New Solar PV Project."**

Representing **Sermsang Power Corporation PLC.** on its acquisition of 25% shares in Win Chai Company Limited, owner of Romklao Wind Farm consisting of 13 turbines with a contracted capacity of 45 MW for a total value of more than THB 1 billion. **The deal was shortlisted as Equity Market Deal of the Year (Midsize) by ALB SE Asia Law Awards 2022.**

Representing **B.Grimm Power-Energy China Consortium** in their successful bidding to build the **world's largest hydro floating solar hybrid power project** by the Electricity Authority of Thailand (EGAT) worth over THB 842 million (approximately USD 27 million) and subsequently advising the client on the construction of the project.

Demonstrated Success: Highlights

Real Estate



Representing **one of the largest private equity firms in the United States** with asset under management (AUM) of over USD 500 billion, (ii) Cornerstone Management Co., Ltd., and (iii) CAS Capital (Thailand) Limited on the divestiture of 100% of their equity and debt investments in the single-asset special purpose vehicle who owns the CAS Centre, a newly renovated, 36-story office and retail building for a total amount of THB 6.9 million.

Represented **The Erawan Group Public Company Limited** on its divestiture of the Renaissance Koh Samui Resort and Spa and Ibis Samui Bophut Hotel to Infinity Hospitality Holding Company Limited and Infinity North Samui Co., Ltd., affiliated entities of SET-listed Siamgas and Petrochemicals Public Company Limited (SET:SGP), for a total value of approximately THB 925 million.

Represented **the Singapore-based Harrison Fund—an open-ended private equity fund through AAA Multi-Strategy Real Estate VCC, managed by Argate Group** (in association with PhillipCapital Group)—on the over-the-counter equitization of select private investors' ownership over real estate properties in Thailand as a part of investment portfolios undertaken by Harisson Fund for a total value of approximately THB 800 million.

Restructuring Insolvency



Representing **87 savings co-operatives** as creditors with total debt of THB 46 billion of Thai Airways International PLC. and **officially appointed as the legal counsel of the creditors' committee**; representing every creditor in THAI business rehabilitation proceeding with initial estimated total debts of THB 352.49 billion (approximately USD 11.34 billion).

Representing **400 debenture holders** for land and buildings foreclosure of Rich Asia Industry Company Limited as of a subsidiary of Rich Asia Corporation Public Company Limited under a total defaulted debt of not less than THB 1 billion.

Representing **a leading asset management company in Thailand and its investors** with respect to filing the debt repayment applications to claim outstanding debts in estimating amount of THB 202 million at the Legal Execution Department.

Tax



Tax Planning

Representing **one of the world's largest FinTech companies** as legal and tax counsel in Thailand including advising on its online business- to-consumer e-financing platform

Tax and Corporate Restructuring

Representing **IT City Public Company Limited** on the entire business transfer (EBT) of Computer System Connection International Co., Ltd. (CSC), a subsidiary company of IT City Public Company Limited, for restructuring including tax planning for investment purposes.

Global Tax Restructuring

Representing **S Hotels and Resorts Public Company Limited** on its major group restructuring to streamline the investment and reduce administrative costs of over 27 holding and operating companies spread across many different countries including the UK, Thailand, Maldives, Mauritius, Fiji and Singapore.



Thailand Law Firm of the Year 2020/2021 and 2023 by The Legal 500 Southeast Asia Awards
 Thailand Law Firm of the Year 2022 and 2023 by Benchmark Litigation Asia-Pacific Awards
 Thailand Firm of the Year and Client Choice Awards – Thailand Firm of the Year 2023 by Asialaw Award

Thailand Law Firm of the Year by The Legal 500 Southeast Asia Awards 2020/2021 and 2023

CAPITAL MARKETS

- Thailand Firm of the Year for Capital Markets by In-House Community Firms of the Year, 2019 and 2021-2022
- Highly Recommended Firm in Capital Markets by Asialaw, 2022-2023
- Tier 2 in Capital Markets by The Legal 500, 2022
- Tier 2 in Capital Markets: Debt by IFLR1000, 2022-2023/2024
- Tier 3 in Capital Markets by The Legal 500, 2023 – 2024
- Tier 3 in Capital markets : Equity by IFLR1000, 2020-2023/2024
- Band 3 in Capital markets, Chambers Asia Pacific, 2020 - 2024
- Recognized Practitioner in Capital markets, Chambers Asia Pacific, 2019
- Tier 4 in Corporate and M&A (including Capital Markets), The Legal 500 Asia Pacific, 2020 – 2023
- Notable firm in Capital Markets by Asia Law, 2020 – 2021
- Honorable Mention for Capital Markets by In-House Community Firms of the Year 2023

BANKING AND FINANCE

- Tier 4 in Banking and Finance by The Legal 500, 2024
- Tier 4 in Banking and Finance by IFLR1000, 2022-2023/2024
- Recommended firm in Banking and Finance by Asialaw, 2021-2023
- Honorable Mention for Banking and Finance by In-House Community Firms of the Year 2023

Thailand Firm of the Year and Client Choice Awards – Thailand Firm of the Year by Asialaw, 2023

CORPORATE AND M&A

- The only firm shortlisted for Corporate and M&A Team of the Year by The Legal 500 Southeast Asia Awards 2020/2021
- Highly Recommended Firm in Corporate and M&A by Asialaw, 2022-2023
- Recommended Law Firm in M&A by Asialaw, 2021
- Tier 3 in M&A by IFLR1000, 2021-2023/2024
- Honorable Mention for Corporate and M&A by In-House Community Firms of the Year 2019 and 2021-2022
- Tier 3 in Corporate/M&A by Chambers Asia Pacific, 2024
- Band 3 in Corporate/M&A by Chambers Asia Pacific, 2023-2024
- Notable Firm in M&A by ALB Asia M&A Rankings 2020 - 2021

LABOUR AND EMPLOYMENT

- Tier 2 in Labour and Employment by The Legal 500, 2024
- Tier 2 in Labour and Employment by Benchmark Litigation, 2022-2024

TAX

- Band 2 in Tax by Chambers Asia Pacific, 2022-2024
- Thailand Firm of the Year for Tax by In-House Community Firms of the Year, 2019 and 2021
- Recommended firm in Tax by Asialaw, 2021-2023
- Tier 2 in General Corporate Tax and Private Client by ITR World Tax, 2020 – 2024
- Tier 3 in Tax by The Legal 500 Asia Pacific 2020 – 2023

Thailand Law Firm of the Year by Benchmark Litigation Asia-Pacific Awards 2022 and 2023

DISPUTE RESOLUTION

- Tier 1 in Dispute Resolution by The Legal 500 Asia Pacific, 2023 - 2024
- Highly Recommended Firm in Dispute Resolution by Asialaw, 2022-2023
- Thailand Firm of the Year for Litigation and Dispute Resolution by In-House Community Firms of the Year, 2022-2023
- Dispute Resolution Law Firm of the Year in Thailand by Corporate INTL Global Award 2020 – 2024
- Dispute Resolution Law Firm of the Year by Corporate LiveWire Innovation & Excellence Awards, 2020
- Dispute Resolution Law Firm of the Year in Thailand by Global Law Experts Awards, 2019 - 2022
- Tier 2 in Dispute Resolution by The Legal 500 Asia Pacific, 2021 – 2022
- Tier 2 in Commercial and Transactions by Benchmark Litigation, 2022 - 2024
- Tier 2 in Government and Regulatory by Benchmark Litigation, 2022 - 2024
- Band 3 in Dispute Resolution by Chambers Asia Pacific, 2023-2024
- Band 4 in Dispute Resolution by Chambers Asia Pacific, 2021 – 2022

TRANSFER PRICING

- Transfer Pricing Law firm of the Year shortlist by ITR Asia-Pacific Tax Awards, 2021
- Tier 3 in Transfer Pricing by ITR World Transfer Pricing, 2020 – 2022 and 2024

Thailand's Best Overall Law Firm of the year by Asia Business Law Journal, 2023-2024

RESTRUCTURING AND INSOLVENCY

- Tier 2 in Restructuring & Insolvency by The Legal 500 Asia Pacific, 2022-2024
- Band 2 in Restructuring & Insolvency by Chambers Asia Pacific, 2022-2024
- Tier 2 in Restructuring & Insolvency by IFLR1000, 2023/2024
- Highly Recommended firm in Restructuring and Insolvency by Asialaw, 2023

PROJECTS AND ENERGY

- Tier 3 in Projects and Energy by The Legal 500 Asia Pacific, 2020 - 2024
- Tier 3 in Project development by IFLR1000, 2020 – 2023/2024

TECHNOLOGY AND TELECOMMUNICATIONS

- Recommended firm in Technology and Telecommunications by Asialaw, 2022-2023
- Tier 3 in Technology, Media, Telecoms (TMT) by The Legal 500 Asia Pacific, 2023-2024
- Band 3 in Technology, Media, Telecoms (TMT) by Chambers Asia Pacific, 2024

CONSUMER GOODS AND SERVICES

- Recommended firm in Consumer goods and services by Asialaw, 2022-2023

REAL ESTATE

- Tier 3 in Real Estate by The Legal 500 Asia Pacific, 2024

What They Say About Us

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Client Feedback



“KAP is a leading full-service law firm, with a team of highly responsive and client-centric lawyers. The team can think from our perspective all the time, can foresee issues and propose strategic solutions before they even come up.”
– **Dispute Resolution, The Legal 500, 2024**

“The lawyers have an excellent understanding of international investment fund requirements that is on par with the best international law firms” –

Investment funds, Asialaw, 2022

“They’ve got a good book of clients and are building a good reputation. As some older, established firms lose market footing, **Kudun** is picking it up.”

Asialaw, 2021

“It understood client’s needs well and delivered fast responses. The lawyers are experienced and reliable, and offer an excellent quality of service for both legal and market knowledge.” –
Banking and finance

Asialaw, 2022

“Kudun and Partners is highly capable of handling transactions and client instructions. It is very flexible to accommodate and customise the deal to clients’ commercial needs and to structure accordingly.”

– **Chambers & Partners 2023**

“K&P is a uniquely placed firm in Thailand with local knowledge and international expertise. Overall the team is knowledgeable and technical, and having a leaner size, the firm is very efficient.”

- Corporate M&A, The Legal 500, 2024

‘Kudun has a smart group of lawyers. They use very innovative solutions to help achieve our goals. We have used other global firms but the KAP team is exceptionally outstanding and knowledgeable in handling capital markets and acquisition transactions.’

- Capital Markets, The Legal 500, 2024

“K&P has tremendous knowledge and insights in the practice and thus sharing and discussing the points effectively. Their work is well accepted by key stakeholders in the organization. More importantly, when there is a follow-on issue, K&P is always there to help clarify and shed light on the next possible steps.”

IFLR1000, 2022

Some Of The Clients We Work With

International companies



Local companies



We Care About Our Community

Awarded the “AMCHAM CSR Excellence Awards, 2021 - 2022” by The American Chamber of Commerce, Thailand



The team at Kudun and Partners believe that our impact extends beyond offering top-notch legal services; we also have a responsibility to contribute positively to the environment, our communities, and the broader society. Our ESG strategy focuses on three main areas: **environmental care, social responsibility, and ethical governance**. We are committed to reducing our environmental footprint by implementing energy-efficient practices, cutting down waste, and choosing eco-friendly suppliers. We understand that our duty goes beyond just advising clients; we also strive to make a positive impact on the communities we belong to. We want to inspire not just our colleagues, but also our clients and friends, to make a difference.

As a law firm, we hold ourselves to the highest standards of ethical governance, maintaining strict compliance and transparency in everything we do. In a constantly changing world, we keep refining our ESG practices to meet and exceed the highest standards of corporate responsibility. We know that what we do today will shape the future, and we're committed to being a force for good. Together, we can build a more sustainable and just world.

Our CSR is focused on the top **UN Sustainable Development Goals**, which are (1) No Poverty; (2) Zero Hunger; (3) Good Health and Well Being; and (4) Quality Education.

Socially, we focus on fostering a diverse and inclusive workplace and giving back to the community through pro bono work and charitable initiatives, particularly in access to justice and education. One of our projects includes providing assistance to **Baan Dek Foundation** on data privacy compliance, supporting their mission to improve children's education, health, and safety in Thailand.

As a selected law firm for **TrustLaw**, a Thomson Reuters Foundation's global pro bono legal program, Kudun and Partners offers pro bono legal assistance to NGOs and social enterprises working to create social and environmental change.

Some of the projects include:

- Conducting TrustLaw's Legal Health Check Workshop in Thailand
- Helping a social enterprise navigate new registration laws to support its social mission.
- Advising the **Refugee Rights Litigation Project (under Peace Way Foundation)** on refugees' rights to work in Thailand.



Foundation for the Blind, Thailand



Foundation for the Blind, Thailand



New Life Orphanage, Kanchanaburi Province



Baan Somwai childcare center (Klongtoey Slum)



100,000 Food Boxes Project, Chula Alumni



Community impacted by COVID19

For the complete list of our CSR activities, please visit <https://www.kap.co.th/category/csr/>

**KUDUN &
PARTNERS**

Our Team Of Experts



Kudun Sukhumananda

Founding Partner | kudun.s@kap.co.th



Kudun advises Thai and international clients on a wide range of matters, including foreign direct investment, mergers and acquisitions, and banking and finance transactions representing a variety of sectors in all stages of both domestic and cross-border cases.

He regularly assists international clients on a wide spectrum of industry sectors on choosing the right investment structure, as well as on licenses and other regulatory matters required to do business in Thailand.

“Good problem solving with commercial sense.”
- Client Feedback, *IFLR1000*, 2021

Professional Experience	<ul style="list-style-type: none"> Partner, Weerawong, Chinnavat & Partners Senior Associate, White & Case (Thailand)
Awards & Rankings:	<ul style="list-style-type: none"> Highly regarded for DCM, ECM and Corporate M&A by <i>IFLR1000</i>, 2019 – 2023 Thailand’s Top 100 lawyers by <i>Asia Business Law Journal</i>, 2019 - 2023 Capital Markets and Securities Lawyer of the Year by <i>Leaders in Law</i>, 2020-2023 Notable Practitioner for Corporate and M&A by <i>Asialaw</i>, 2020 – 2023 Notable Practitioner for Capital Markets by <i>Asialaw</i>, 2023 Band 4 lawyer in Capital Markets by <i>Chambers Asia Pacific</i>, 2024 Recommended lawyer in Corporate and M&A (including Capital Markets) by <i>The Legal 500 AP</i>, 2020-2021 Recommended lawyer in Projects and Energy by <i>The Legal 500 AP</i>, 2020-2021 Commended External Counsel of the Year by <i>In-house Community</i>, 2020 Leading Lawyer in Capital Markets and Corporate/Mergers & Acquisitions by <i>IFLR1000</i>, 2020
Speaking engagements	<ul style="list-style-type: none"> Lecturer on partnership and company law, bankruptcy and insolvency law, and investment law at several Thai universities.
Education	<ul style="list-style-type: none"> LL.M., Columbia University School of Law, U.S.A LL.B., Chulalongkorn University, Thailand
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Capital Markets
- Corporate and M&A
- Foreign Direct Investment
- Infrastructure Funds And REITs
- Real Estate

Significant Deal Representations

- Representing **B.Grimm Power-Energy China Consortium** in their successful bidding to build the world’s largest hydro floating solar hybrid power project at Sirindhorn dam, a pilot project by the Electricity Authority of Thailand (EGAT), which is the largest hybrid power generation in the world worth over THB 842 million (approximately USD 27 million).
- Representing **BG Container Glass PCL.** in the acquisition of 100% stake in Solar Power Management from Eastern Printing with a transaction value of THB 1.07 billion (USD 35.5 million).
- Representing **Thanulux Public Company Limited** on a multifaceted and complicated restructuring and expansion of its investment involving five Thai public listed companies with a highly significant total value of THB 8.8 billion.
- Representing **Shiseido (Thailand) Co., Ltd.** on its spin-offs of its Laura Mercier products to Orveon Global US LLC. for a total value of approximately THB 200 million and of its personal care products to Japanese-sponsored Fine Today (Thailand) Co., Ltd. for a total value of approximately THB 800 million.
- Advising shareholders in **Thai Hua Rubber PCL.** on the disposal and restructuring of the shareholding structure in the company valued at THB 1.2 billion (USD 38.8 million).

Somboon Sangrungjang

Partner and co-head of Dispute Resolution Practice | somboon.s@kap.co.th



With decades of experience on advising both local and international clients on a wide range of litigation and arbitration disputes including labor law, bankruptcy and corporate rehabilitation, administrative law, procurement law, corporate and commercial, M&As, insurance law, intellectual property law, and consumer protection law, Somboon is a highly sought-after lawyer in the industry. His expertise extends across multiple industries including telecommunications, consumer finance and leasing, banking and financial services, petrochemicals and renewable energy, automotive, and property development.

Somboon is also one of the few exceptional lawyers in Thailand with extensive experience in all day-to-day legal issues arising in connection with the consumer finance business due to his working experience with Toyota Leasing.

“Somboon Sangrungjang possesses analytical and negotiating skills that go beyond emotional intelligence, which is important in circumstances where the emotional load of the parties can often overcome rational reasoning. He is fierce, always able to think out of the box and has an excellent team.” – The Legal 500, 2023

Professional Experience

- Herbert Smith Freehills (Thailand) Ltd.
- Hunton & Williams (Thailand) Ltd.
- Toyota Leasing (Thailand) Co., Ltd.

Awards & Rankings

- Next Generation Partner by The Legal 500, 2023-2024
- Asia Super 50 Disputes Lawyers by Asian Legal Business, 2023
- Rising Star Partner in Restructuring and Insolvency by IFLR1000, 2022-2023
- Thailand’s Lawyer of the Year – Runner Up by Benchmark Litigation Awards, 2022
- Band 4 lawyer in Dispute Resolution by Chambers Asia Pacific, 2021-2024
- Notable practitioner in Dispute Resolution by Asialaw 2021-2023
- Notable Practitioner by IFLR1000, 2019 – 2021
- Dispute Resolution Lawyer of the Year in Thailand by Leaders in Law, 2021
- Recognised in Litigation by Client Choice Award 2019

Education and Professional Qualifications

- LL.B., Thammasat University
- B.B.A Major in Accounting, Suan Dusit Rajabhat University
- Barrister-at-Law, the Thai Bar Association

Language

- English and Thai

Areas of Expertise

- Dispute resolution and litigation
- Alternative Dispute Resolution including domestic and international arbitration
- Administrative and commercial disputes
- Restructuring and insolvency

Significant Deal Representations

- Successfully represented **Advanced Info Service Public Company Limited and its subsidiary** in setting aside a huge class action request involving over 41 million subscribers with a total claim amount of THB 114 billion.
- Representing **a total of 87 savings co-operatives**, the largest group of creditors of Thai Airways International Public Company Limited (THAI) in THAI’s business rehabilitation proceeding, holding an aggregate debt of THB 45.65 billion and 13% of the airline’s total debt.
- Defending one of the eight subsidiaries of **one of the largest wind farms** in Southeast Asia with a total capacity of over 700MW and over 10 licenses from EGAT (Electricity Generating Authority of Thailand).
- Representing **one of the largest oil & gas producer** in an appeal for a claim against the Revenue Department of Thailand.
- Acting for **one of the largest national petroleum companies** in connection with its investigation and litigation in relation to its palm-oil business totaling THB 22.5 billion (USD 727 million).

Saravut Krailadsiri

Partner and co-head of Tax and Restructuring Practice | saravut.k@kap.co.th

Saravut's principal focus for the past two decades is on tax, corporate restructuring and cross border M&A. He is an esteemed legal expert in the oil and gas industry having represented companies investing in petroleum exploration and production in Thailand on legal and tax matters related to petroleum laws, petroleum income tax and other laws related to the transfer of participating interest in petroleum concessions and operation of petroleum activities in Thailand.

Saravut also has extensive experience in real estate, technology start-ups and the e-commerce industries where he provides risk management advice for the restructuring and entire business transfer of groups of companies as well as providing tax management and planning advice on setting up proper entities for investment and development projects in ASEAN countries.

"Saravut Krailadsiri is an experienced tax partner who gives practical advice." – The Legal 500, 2024

Professional Experience	<ul style="list-style-type: none"> Senior Associate, Hunton Andrews Kurth Associate, Baker McKenzie Tax Manager, PTT Exploration and Production PCL. Manager, Banpu PLC for Hongsa Power Plant Project in Lao PDR Office of the Ombudsman
Awards & Rankings:	<ul style="list-style-type: none"> The only Notable Practitioner in Restructuring and Insolvency by Asialaw, 2021-2023 The only Notable Practitioner in Tax by Asialaw, 2021-2023 Band 3 lawyer in Tax by Chambers Asia Pacific, 2019-2024 Notable Practitioner by IFLR1000, 2023
Education	<ul style="list-style-type: none"> LL.M in Private Law, Thammasat University, Thailand LL.B, Thammasat University, Thailand
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Taxation
- Oil & Gas
- Transfer Pricing
- Corporate Restructuring

Significant Deal Representations

- Representing **PTT Public Company Limited** regarding the tax planning structure in a merger between its subsidiaries.
- Acting as counsel in connection with the establishment of international headquarters for **multiple power-related businesses** for their tax management purposes.
- Representing **Auswell Life Co., Ltd. and DOD Biotech Public Company Limited** in a restructuring exercise, which involves reviewing the current shareholding structure and determining the most efficient restructuring for tax optimization, tax planning as well as conducting intensive legal and tax due diligence.
- Represented **Apico LLC and Apico (Thailand) Limited** on administrative case in relation to use of land and natural resources for petroleum exploration and production.
- Representing **Ubon Bio Ethanol Public Company Limited** in conducting legal and tax due diligence on Ubon Saeng Arthid Co., Ltd. for a 99.99% share acquisition of a floating solar project producing 2.83MW.
- Advising **Chevron Thailand Exploration and Production Ltd.** on decommissioning matter, regulatory requirements, and impact of the regulatory requirements to the rights and duties of concessionaire under the petroleum concession agreements.

Troy Schooneman

Partner and Head of International Practice | troy.s@kap.co.th

Troy is engaged primarily in the areas of mergers and acquisitions, foreign direct investment, banking and finance, and general corporate law.

With a career spanning more than 25 years in Asia, Troy has extensive experience in advising a broad spectrum of Thai and international public and private companies, private equity funds and government agencies, on domestic and cross-border mergers and acquisitions, private equity investments, joint ventures, project and corporate financings, real estate developments, energy projects, and general corporate matters.



"I worked extensively with Troy Schooneman, their international partner who led the transaction. He and his junior team were very commercial, fair, understood the cultural aspects and personalities involved and were extremely quick in their turnaround and management of documentation and other advisers." - IFLR1000, 2021

Professional Experience	<ul style="list-style-type: none"> Independent Director, Audit Committee Member, Risk Committee Member, Chairman of the Corporate Governance Committee, Group Lease PCL. Partner & General Counsel, AC Investment Partners Pte. Ltd. Director & Chief Legal Officer, Demeter Corporation PCL. Partner and Head of International Practice Group, Weerawong, Chinnavat & Partners Partner, White & Case (Thailand)
Awards & Rankings	<ul style="list-style-type: none"> Notable Practitioner by IFLR1000, 2019 – 2023 Thailand's Top 100 lawyers by Asia Business Law Journal, 2019 - 2023 "Leading Lawyer" in Banking and Finance, Projects and Energy by The Legal 500 AP 2009-2014
Education	<ul style="list-style-type: none"> LL.B, Monash University, 1989 B.A (Psychology), Monash University, 1989
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Corporate and M&A
- Foreign Direct Investment
- Real Estate
- Employment and Benefits

Significant Deal Representations

- Representing **leading Vietnamese cable manufacturing companies** in the revolving working capital financing arrangements by United Overseas Bank Limited in Singapore and United Overseas Bank (Vietnam) Limited in the aggregate facilities value of approximately USD 55 million for operations, expansion and further development of the companies.
- Representing **Quantifi Photonics Limited**, a New Zealand company with respect to the indirect share acquisition of SmarTest Thailand Ltd.
- Representing **Delivery Hero (Thailand) Co., Ltd.**, the operator of "Foodpanda" in Thailand on multiple investment structuring alternatives and the optimization of Foodpanda's businesses from legal and commercial perspectives.
- Representing **LaSalle Investment Management** in connection with its acquisition and subsequent disposition of The Crown Plaza Resort & Spa in Phuket, Thailand.

Kom Vachiravarakarn

Partner and Co-head of Corporate and M&A | kom.v@kap.co.th

Kom is active in Corporate and M&A, and Capital Markets Practice. He is well versed in advising on corporate structures and restructuring, corporate management, mergers and acquisitions, joint ventures and relevant regulations in relation to asset acquisition and disposal.

He has extensive experience in advising both local and international clients on domestic and cross-border transactions particularly in the CLMVI countries. His experience extends across multiple industries including renewable energy, manufacturing, industrial packaging, food and beverages, education and TMT.

“Strong knowledge on M&A transactions and capital markets. Very helpful and flexible.” - Client Feedback, IFLR1000, 2020



Professional Experience	<ul style="list-style-type: none"> Senior Associate, Hunton & Williams LLP (Thailand) Senior Associate, Weerawong, Chinnavat & Partners Senior Legal Officer, The Stock Exchange of Thailand
Awards & Rankings	<ul style="list-style-type: none"> The only Rising Star for Capital markets by Asialaw, 2021-2023 The only Rising star for Corporate and M&A by Asialaw, 2021-2023 Notable practitioner in Capital Markets and M&A by IFLR1000, 2023 Band 4 lawyer in Capital Markets by Chambers Asia Pacific, 2023-2024 Recommended lawyer in Corporate and M&A (including Capital Markets) by The Legal 500 Asia Pacific, 2020-2021 Recommended lawyer in Projects and Energy by The Legal 500 Asia Pacific, 2021
Publications	<ul style="list-style-type: none"> Comparative Legal Guide for Real Estate Thailand by the Legal 500, 2019 - 2021
Education and Professional Qualifications	<ul style="list-style-type: none"> LL.M. in Banking, Corporate, Securities and Financial Regulations, Georgetown University, USA LL.M. in Monash University, Australia LL.B., Chulalongkorn University, Thailand Barrister-at-law, the Thai Bar under the Royal Patronage
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Capital Markets
- Corporate and M&A
- Infrastructure Funds and REITs

Significant Deal Representations

- Representing **Areeya Property Public Company Limited**, a leading real estate developer on the divestiture of Mega 1 and Mega 2 Projects, the "during-construction" residential condominium projects, to Real Asset Development Co., Ltd. at the approximate value of THB 1.1 billion (USD 37 million).
- Advising **Eka Pak Company Limited**, one of the world's largest producers of rigid-barrier plastic packaging products, in connection with the acquisition of packaging companies in the People's Republic of China from Printpack US.
- Advising **TIME dotCom International Sdn Bhd**, a subsidiary of a Malaysian listed company, in connection with the acquisition of Symphony Communication Public Company Limited with a total value of THB 1.54 billion (USD 49.6 million).
- Representing **YUM** in connection with the sale of KFC's call center business under YUM to True Touch Co., Ltd.
- Representing **Big Camera Corporation Public Company Limited** in connection with the joint venture and expansion of its business in Vietnam to operate retail shops.

Ekachai Chotpitayasunon

Partner | ekachai.c@kap.co.th

Ekachai is primarily engaged in capital markets (including IPOs and debt/equity offerings), mergers and acquisitions, as well as banking and finance (bills of exchange and debt financing) and corporate restructuring.

He has particular expertise in offering debentures and debt instruments from several Thai companies through a private placement offering to institutional investors and high net worth individuals.

He has deep-rooted experience in the real estate and property development sector, having spearheaded numerous complex real estate development projects. The other major industry sectors which he serves include financial services, energy & power (renewable energy – solar/wind), oil & gas, and technology, media and telecoms (TMT). He has handled fund-raising projects for several TMT (tech start-ups) including online financial investment, online education, cloud accounting software and transportation services.

*“Professionalism, good knowledge and quick to understand.”
- Client Feedback, IFLR1000, 2021*

Professional Experience	<ul style="list-style-type: none"> Senior Associate, Weerawong, Chinnavat & Partners Associate, White & Case (Thailand)
Awards & Rankings	<ul style="list-style-type: none"> Highly regarded in M&A by IFLR1000, 2023 Rising star for Corporate and M&A by Asialaw, 2023 “Professionalism, good knowledge and quick to understand.” – IFLR1000, 2021
Education and Professional Qualifications	<ul style="list-style-type: none"> LL.M. in Northwestern University, USA LL.M. in Chulalongkorn University, Thailand LL.B. (Honors), Chulalongkorn University, Thailand Barrister-at-law, the Thai Bar under the Royal Patronage
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Capital Markets
- Corporate and M&A
- Banking and Finance
- Real Estate
- Infrastructure Funds and REITs
- Foreign Direct Investment

Significant Deal Representations

- Representing **JKN Global Media Public Company Limited** on the offering of a 5-year convertible debenture to North Haven Thai Private Equity Fund with a total value of USD 38.14 million.
- Advising **Finnomena Company Limited** in connection with the Share Subscription Agreement and Shareholders’ Agreement for its funding rounds from Angel, Series A and Series B investors.
- Representing **Phongsuthavy Roads and Bridges Construction and Irrigation Sole Company Limited** in relation to a cross-border sale of shares in Nam San 3A Power Sole Company Limited, who owns a hydro power plant of 69 MW in the Lao PDR - with a value of approximately THB 5.3 billion (USD 175.6 million).
- Acting as legal counsel to **B.Grimm Power Public Company Limited** in connection with an international initial public offering with a total value of THB 11.5 billion (USD 369.7 million).
- Representing **Demeter Corporation Public Company Limited (DCORP)** on its acquisition of rights to operate in-store media advertising from N.E.XT Co., Ltd. valued at approximately THB 40 million (USD 1.26 million).

Kongkoch Yongsavasdikul

Partner | kongkoch.y@kap.co.th

Kongkoch's principal areas of practice include mergers & acquisitions and capital markets (including IPOs), corporate restructuring and infrastructure funds.

He represents sellers and purchasers in a wide spectrum of public and private transactions. He has substantial experience across a broad range of industries, including financial services, power and renewable energy (solar and wind), real estate/property development and TMT (technology, media and telecoms) including tech start-ups and e-commerce.

He has managed a wide variety of projects including providing legal services for fund-raising projects in the TMT industries (tech start-ups) and acting as legal counsel for a bidding process to acquire a major international fast food franchise with over 200 branches in Thailand.

"He is highly knowledgeable in the Projects and Energy sector, extremely responsive and they put their feet in our shoes to ensure the success of our project. Extremely energetic and willing to help." - Client Feedback, Legal 500, 2021



Professional Experience	<ul style="list-style-type: none"> Senior Associate, Weerawong, Chinnavat & Partners Associate, Siam City Law Offices Ltd.
Awards & Rankings	<ul style="list-style-type: none"> Recognized as an outstanding lawyer by ALB Asia's 40 Under 40 list, 2022 Rising Star Partner in Capital Markets by Asialaw, 2023 Rising Star Partner by IFLR1000, 2023 Notable practitioner by IFLR1000, 2019 – 2022
Education and Professional Qualifications	<ul style="list-style-type: none"> LL.M. (Taxation), University of Florida, Frederic G. Levin College of Law, USA LL.M., Vanderbilt University Law School, USA LL.B., Thammasat University, Thailand Barrister-at-law, the Thai Bar under the Royal Patronage
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Capital Markets
- Corporate and M&A
- Banking and Finance
- Real Estate
- Infrastructure Funds and REITs
- Foreign Direct Investment

Significant Deal Representations

- Representing as legal adviser to a **consortium** on its acquisition of 100% stake in Microfiber Industries Limited for the total value of THB 1.85 billion (USD 58.6 million).
- Representing **T.K.S. Technologies Public Company Limited** for the acquisition of TBSP Public Company Limited through a voluntary tender offer, with a deal value of approximately THB 308 million (USD 9.9 million).
- Advising **Team Consulting Engineering and Management Public Company Limited** in connection with the domestic IPO with an approximate total value of THB 435.6 million (USD 14 million).
- Acting as legal counsel for the intended acquisition of the going-concerns of **239 branches of an international fast-food franchise** through a competitive bidding process.
- Representing **Sky ICT Public Company Limited** for the acquisition of 100% shares in Raytel Co., Ltd. by way of an entire business transfer (EBT) with a deal value of THB 540 million (USD 17.4 million).
- Providing legal opinion and services for fund-raising projects **for various TMT (tech start-ups)**.

Mayuree Sapsutthiporn

Partner and Head of China Practice | mayuree.s@kap.co.th

Mayuree is a Chinese national who moved to Thailand to further her studies and practice law. She leads a team of five-strong lawyers and business professionals providing not only legal assistance but business advisory services to Chinese clients looking to invest or do business in Thailand.

Under her leadership, we work closely with a wide spectrum of Chinese professionals, including the Embassy of The People's Republic of China, bankers, financiers, tax advisers, and project consultants. She has extensive experience on M&A, including acquisition and disposal of equity interest in listed companies, general corporate law, capital markets and securities law, including IPOs, equity offerings, property funds, REITs, infrastructure funds, real estate and banking & finance.

Her expertise extends across multiple industries including real estate & property development, healthcare & pharmaceuticals, oil & gas, renewable energy, and financial services.

"My client is very impressed with Mayuree and the team is willing to grow with the client" - Deal Advisor, China Desk, KPMG Thailand

Professional Experience

- Associate, Allen & Overy (Thailand)
- Associate, Weerawong, Chinnavat & Partners Co., Ltd.

Awards & Rankings

- Recognized as an outstanding lawyer by ALB Asia's 40 Under 40 list, 2021
- Thailand's Top 100 lawyers by Asia Business Law Journal, 2021-2023

Education

- LL.M, University of Southern California, U.S.A
- LL.B (Honors), Chulalongkorn University, Thailand

Language

- Chinese, English and Thai

Areas of Expertise

- Chinese Investment
- Foreign Direct Investment
- Corporate and M&A
- Capital Markets

Significant Deal Representations

- Advising **one of China's largest sport utility vehicles** in connection with Thai law.
- Advising **one of the world's largest FinTech companies** as legal and tax counsel in Thailand.
- Advising **one of China's leading game development companies** in connection with legal issues related to Thai law.
- Representing **China Energy Engineering Group Shanxi Electric Power Engineering (Energy China)** in a consortium with B. Grimm Public Company Limited to build the first Floating Solar Project worth over THB 842 million (approximately USD 27.7 million).
- Advising **one of China's leading online travel agency companies** in connection with legal issues related to Thai law.
- Advising **Shanghai Electric Group Company Limited** with comprehensive legal advice on its investment in Thailand.

"She has strong tactical knowledge, especially with regards to how to close deals and is commercially proficient. She is really solution-driven and what is most important is that she puts herself in our shoes when providing advice." - Client direct feedback

Niruch Winiyakul

Partner | niruch.w@kap.co.th

Niruch is a dispute resolution partner. He has a wealth of experience in advising both local and international clients on dispute resolution, commercial and business litigation, domestic and international arbitration, administrative law, labour/employment law, white collar crime, enforcement of security interests, insolvency & bankruptcy matters.

He regularly acts for major domestic and international clients as their trusted business advisor and is highly sought-after for his in-depth legal knowledge and extensive litigation experience in a wide range of industries. including automotive, transportation, banking, insurance, and financial services.



“Professional, responsible and great at solving problems.”
- Asialaw, 2022

Professional Experience	<ul style="list-style-type: none"> Senior Associate, Herbert Smith Freehills (Thailand) Ltd. Associate, Weerawong, Chinnavat & Peangpanor Co., Ltd.
Awards & Rankings	<ul style="list-style-type: none"> Rising Star Partner in Restructuring and Insolvency by IFLR1000, 2022-2023 Rising Star Partner in Dispute Resolution by Asialaw, 2023 Up and Coming Lawyer in Dispute Resolution by Chambers Asia Pacific, 2024 Recognised as ALB’s Super 50 Disputes Lawyer, 2021-2022 Recommended lawyers in Dispute Resolution by the Legal 500 AP, 2020 Future Star in Commercial and Transactions by Benchmark Litigation, 2022-2023
Education and Professional Qualifications	<ul style="list-style-type: none"> LL.M in Tax Law, Queen Mary University LL.B (First Class Honors), Chulalongkorn University Bachelor Degree in Economics (Monetary Economics and Finance – International Program), Thammasat University Member of the Thai Barrister at Law, the Thai Bar Association Admitted as a Legal Practitioner, the Lawyer Council of Thailand
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Dispute resolution and litigation
- Alternative Dispute Resolution including domestic and international arbitration
- Administrative and commercial disputes
- Restructuring and insolvency
- Labour and Employment including white-collar crime

Significant Deal Representations

- Representing **a total of 87 savings co-operatives** consisting of state-owned enterprises, universities, corporations and hospitals, the largest group of creditors of Thai Airways International Public Company Limited (THAI) in THAI’s business rehabilitation proceeding, holding an aggregate debt of THB 45.65 billion or approximately 65% of the airline’s debenture debts and 13% of the airline’s total debt.
- Representing the second-largest bank in South Korea, **Shinhan Bank**, which is a creditor, on its syndicate loan dispute with Jasmine International PCL (JAS) that went through a business restructuring and rehabilitation plan for the amount of USD 9.6 million.
- Representing **one of the leading low-cost carriers** on its dispute with customers related to its loyalty program and providing advice on consumer protection matters in Thailand to over 500 cases at the Office of the Consumer Protection Board (OCPB) valued over billions of THB.
- Defending one of the eight subsidiaries of **one of the largest wind farms in Southeast Asia** with a total capacity of over 700MW and over 10 licenses from EGAT (Electricity Generating Authority of Thailand).

Chai Lertvittayachaikul

Partner | chai.l@kap.co.th

Chai has over 14 years of experience in advising both local and international clients on a broad range of matters, including mergers and acquisitions, private equity investments, joint ventures and consortium arrangements, foreign direct investments including applying for investment promotion benefits with RHO and Trade and Investment Support Office (TISO), regulatory and licensing matters, Board Of Investment promotions, real estate acquisitions as well as capital market and securities transactions.

Chai also has significant experience in devising and implementing optimum transaction structures for both Thai and foreign clients in respect of their investments in Thailand and throughout Southeast Asia. His expertise extends across multiple industries, including manufacturing, transportation, real estate, renewable energy (with a particular emphasis on solar energy), and telecommunications.



“Chai is an outstanding lawyer. His knowledge and experience in handling renewable energy transactions is impressive. He is friendly and eager to facilitate our team at any given time.”
- Asialaw, 2022

Professional Experience	<ul style="list-style-type: none"> • Legal Advisor, DFDL Mekong (Thailand) • Associate, Hunton & Williams (Thailand) • Associate, Herbert Smith Freehills (Thailand) Ltd.
Awards & Rankings	<ul style="list-style-type: none"> • Rising Star Partner in Project Development by IFLR1000, 2023
Education	<ul style="list-style-type: none"> • LL.M, Chulalongkorn University, Thailand • LL.B (Honors), Thammasat University, Thailand
Language	<ul style="list-style-type: none"> • English and Thai

Areas of Expertise

- Corporate and M&A
- Foreign Direct Investments
- Capital Markets and Securities

Significant Deal Representations

- Representing **Khonburi Power Plant Company Limited**, a subsidiary of Khonburi Sugar Public Company Limited, on the establishment of a biomass infrastructure fund with the transaction value of THB 2.8 billion (USD89.8 million).
- Representing **B. Grimm Power – Energy China Consortium** on the successful bidding of the Floating Solar Power Plant for Sirindhorn Dam Hydro-Floating Solar Hybrid Pilot Project and further advising on the development of the project.
- Representing **various public limited companies** for issuance of the debenture including SGF Capital Public Company Limited, Meta Corporation Public Company Limited, Nusasiri Public Company Limited, etc.
- Representing **BG Container Public Company Limited** on an indirectly acquisition of 67% shares of a solar power plant project with 100 Megawatt in Phu Yen Province, Vietnam, with a deal value of THB 1.25 billion (USD 40 million).
- Representing **TIME dotCom International Sdn. Bhd** through a partial voluntary tender offer of 38.75 percent issued share capital of Symphony Communication Public Company Limited, with an approximate total value of THB 1.54 billion (USD 49.4 million).

Peerasanti Somritutai

Partner | peerasanti.s@kap.co.th

Peerasanti is a partner with Kudun and Partners Limited. He mainly focuses his practice on corporate, mergers and acquisitions including acquisition and disposal of equity interest in listed companies, non-recourse and limited-recourse project financing, real estate financing and development, as well as energy and infrastructure projects. He has represented domestic and award-winning cross-border transactions for both local and international clients across multiple industries, including financial institutions, real estate, hotels and resorts, consumer goods and services, transportation and logistics, and industrial and manufacturing.



“Peerasanti Somritutai has exceptional English skills combined with knowledge of Thai and international law. He is capable of dealing with the legal departments of New York financial institutions. He is always readily available. Service levels are great and always on time.” - The Legal 500, 2024

Professional Experience	<ul style="list-style-type: none"> Associate, Energy & Infrastructure Team, Hunton Andrews Kurth Associate, Real Estate Team, DLA Piper (Thailand) Associate, International Legal Counsellors Thailand (ILCT) Senior Legal Consultant, PwC Thailand Associate, LS Horizon
Awards & Rankings:	<ul style="list-style-type: none"> Rising star lawyer in Corporate and M&A by Asialaw, 2022-2023 Client Choice Awards - Thailand Honourable Mention Lawyer by Asialaw, 2023 Recognized as an outstanding lawyer by ALB Asia’s 40 Under 40 list, 2023
Education	<ul style="list-style-type: none"> LL.M in Corporate and Securities Laws, London School of Economics and Political Science, UK LL.B, Thammasat University, Thailand
Language	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Corporate and M&A, including acquisition and disposal of equity interest in listed companies
- Non-recourse and limited-recourse project financing
- Real estate financing and development
- Energy and infrastructure

Significant Deal Representations

- Representing **Prima Marine Public Company Limited** on the acquisition from Thai Oil Public Company Limited of all equity interests in Thailoil Marine Co., Ltd. (TM) including indirect acquisitions of TM's subsidiaries of a total value of approximately THB 1.2 billion (USD 39.9 million).
- Representing **one of the largest US private equity firms and Cornerstone Management Co., Ltd.** on the divestiture of 100% of their equity and debt investments of the CAS Centre Office with a transaction value of THB 6.9 billion.
- Representing **RHB Bank Berhad’s Singapore branch** on its loan extension in the aggregate facility value of USD 15 million to Sabuy Technology PCL for refinancing and working capital.
- Representing **Areeya Property Public Company Limited** on the divestiture of Mega 1 and 2 Projects to Real Asset Development Co., Ltd. at the approximate value of THB 1.1 billion (USD 37 million).
- Representing **Assetwise Public Company Limited** on the divestiture of the residential condominium buildings in Kave Town Shift at approximately THB 450 million (USD 15 million), and the brokerage and agency agreements with several brokers and agencies on the Kave Town Shift (Bangkok University) and Atmoz Ratchada-Huaikwang Projects.

Thanyaluck Thongrompo

Partner | Thanyaluck.t@kap.co.th

Thanyaluck has over 20 years of experience in dealing with a vast array of legal issues from both local and international clients, including establishing and registering legal entities, advising on mergers and acquisitions, conducting legal due diligence, dealing with licenses, permits and contracts related to Industrial Estate Authority of Thailand (“IEAT”) incentives, Board of Investment (“BOI”) incentives as well as tax exemptions, personal data protection, intellectual property and banking services.

She also advises international clients on the foreign ownership structures and restrictions, corporate and commercial matters, employment, visas and work permits, legal aspects of incorporation and dissolution, real estate ownership and possession, reviewing and drafting commercial agreements; and drafting wills and inheritance.

“Thanyaluck is very articulate and has excellent customer service. She is very comprehensive in her work and explains legal points in a very clear and concise manner. She is extremely hard working and a credit to her law firm.”- Asialaw, 2022

Professional Experience:	<ul style="list-style-type: none"> Partner, PKF Thailand Director of Legal & Tax, Bolliger & Company Consulting Ltd. Senior Legal Advisor, DFDL Mekong (Thailand) Limited Assistant Manager, KPMG Phoomchai Tax & Legal Ltd.
Awards & Rankings:	<ul style="list-style-type: none"> Thailand’s Top 100 lawyers by Asia Business Law Journal, 2023
Community Affiliation:	<ul style="list-style-type: none"> Appointed as one of the Council Leaders for AMCHAM Auto Council 2024
Education and Professional Qualifications:	<ul style="list-style-type: none"> LL.M in International Corporate & Commercial Law, The Dickson Poon School of Law, King’s College London, UK LL.M in International Law, Thammasat University, Thailand LL.B in Laws, Thammasat University, Thailand Barrister-at-Law, the Thai Bar Association Lawyer License, Lawyer Council of Thailand Notarial Services Attorney, Lawyer Council of Thailand
Language:	<ul style="list-style-type: none"> English and Thai

Areas of Expertise

- Corporate and M&A
- Licensing and Regulatory Services
- Real Estate
- Labour and Employment
- Intellectual Property
- Mediation

Significant Deal Representations

- Representing **the largest automotive industry companies** regarding the foreign direct investment, investment promotion, and obtain the foreign business license.
- Advising **a leading international pharmaceutical company** in M&A transactions, and transfer of employees, permits and licenses.
- Providing a full complement of legal services under the umbrella of **‘company incorporation and company secretary services’** which cover the lifespan of a company from assistance with its formation to its liquidation and dissolution and all the administrative elements.
- Representing **one of the largest Chinese company** in relation to telecommunication business in Thailand.
- Representing **a Singapore company** in relation to mediation services.
- Representing **the largest Indian automotive company** related to the employment matters, and visa/work permit in Thailand.
- Representing **the largest multinational companies** related to the intellectual property registration in Thailand.

Emi Rowse Igusa

Partner and Head of Japan Practice | emi.r@kap.co.th

Emi is a partner and head of the firm’s Japan Practice. She has over 17 years of experience advising and representing clients throughout Asia on complex commercial litigation and international arbitration proceedings. Her experience includes advising clients across a wide range of industries, including financial institutions, energy corporations and global manufacturers. She has represented clients in arbitrations under the ICC, LCIA, SIAC and TAI rules. Emi’s expertise in dispute matters covers advising on commercial contracts, shareholder and joint venture disputes, employment, investigations (corruption, fraud and corporate governance) and competition law.

Emi is half Japanese and is fluent in Japanese.

“Igusa explains the legal issues very clearly, it’s very hard to find a lawyer [like Igusa] who actually thinks from the client’s position and gives sound and practical advice.” - Asia Business Law Journal – Top 100, 2022

Professional Experience

Awards & Rankings:

Education and Professional Qualifications

Language

- Of Counsel, Herbert Smith Freehills (Thailand) Ltd.
 - Senior Consultant, Herbert Smith Freehills, Hong Kong
 - Of Counsel, Herbert Smith Freehills, Tokyo
 - Associate, Robertsons, Hong Kong
- Thailand’s Top 100 lawyers by Asia Business Law Journal, 2022 - 2023
- LL.B., Bristol University, UK
 - PCLL., Hong Kong University, HK
 - M. Couns., Monash University, Australia
 - High Court of Hong Kong, 2001
 - Member of Chartered Institute of Arbitrators (MCIArb), 2022
 - Accredited Civil/Commerical Mediator (ADR ODR International), 2022
 - Member of THAC’s Panel of Arbitrators, 2023
- English and Japanese

Areas of Expertise

- Dispute resolution and litigation
- International Arbitration
- Labour and Employment
- Compliance and Investigations
- Foreign Direct Investment

Significant Deal Representations

- Representing a large Italian industrial company regarding a breach of contract claim in Thai Court proceedings.
- Advising a large Japanese construction company regarding employment and company law issues in Thailand.
- Advising a Japanese composer relating to intellectual property infringement in Thailand.
- Representing a leading Japanese company in TAI proceedings relating to an incident in Thailand.*
- Representing a Malaysian financial institution in relation to former employees setting up competing businesses and commencing employment litigation in Thailand.*
- Advising a Japanese automotive company in relation to employment and competition law in Thailand.*
- Representing a Chinese energy state-owned enterprise in an SIAC arbitration relating to a claim against its JV partner. *
- Representing a large Japanese trading house in an LCIA arbitration relating to a dispute over a natural resources project. *
- Representing a high net worth individual in Hong Kong in an ICC arbitration over a shareholder dispute. *

* Denotes experience at a previous firm.

Thitawan Thanasombatpaisarn

Partner | thitawan.t@kap.co.th

Thitawan is a partner in the Capital Markets Practice Group in Kudun and Partners. She has a wealth of experience in providing advice on establishing corporate entities, assisting with corporate compliance issues, and highly adept in advising on Thailand's securities laws and regulations including all regulations related to both equity and debt offerings, corporate restructuring, mergers and acquisitions, disposal of assets, connected transaction, takeover and other issues of the companies listed on the Stock Exchange of Thailand.

She is the go-to lawyer for all matters related to capital markets in the firm as her expertise extends across multiple industries including renewable energy, consumer goods, retail, manufacturing and oil & gas.



“The partners, Kudun Sukhumananda and Thitawan Thanasombatpaisarn, are consistently delivering exceptional results in their legal representation, whether acting on behalf of issuers or investment banks.”

– Capital Markets, The Legal 500, 2024

Professional Experience

- Senior Associate, Weerawong, Chinnavat, & Partners Ltd.
- Head of Legal Division, GMM Grammy PCL.
- Associate, P&P Law Firm

Awards & Rankings

- Rising Star for Capital markets by Asialaw, 2022-2023

Education

- LL.B (1st Class Honors), Chulalongkorn University, Thailand
- Notarial Services Attorney of Thailand, 2015
- Member of the Lawyer Council of Thailand, 2008

Language

- English and Thai

Areas of Expertise

- Capital Markets – Equity
- Initial Public Offerings
- Corporate And M&A
- Banking & Finance
- Infrastructure Funds And REITs

Significant Deal Representations

- Representing **Nex Point Public Company Limited** with its issuance and offering of newly issued shares by way of a private placement to specific investors for the purpose to expand its business operations in Thailand, with a deal value of THB 2.35 billion (USD 74.5 million).
- Representing **Polynet Public Company Limited (POLY)**, a full-service manufacturer and distributor of industrial rubber, plastic, and silicone products, as a lead counsel on the IPO transaction with an IPO price of THB 6.80 per newly issued share and a market capitalization of THB 3.06 billion.
- Representing **Thanulux Public Company Limited (TNL)** on a multifaceted and complicated restructuring and expansion of its investment with a highly significant total value of THB 8.8 billion involving five major parts, starting with TNL issuing shares via a private placement to BTS Holdings at a transaction value of THB 2.88 billion and subsequently, issuance of shares via rights offering to its existing shareholder with a value of THB 3.05 billion, acquisition of Oxygen Asset Co., Ltd. for THB 835.7 million and acquisition of 50% shares of seven real estate companies estimated to be worth more than THB 2.4 billion.
- Representing **Bay Computing Co., Ltd.**, an IT security system solution provider, on the sale of its retail unit selling computers and peripheral units in specialized stores to Beryl 8 Plus Public Company Limited (“BE8”) for a total value of THB 1.439 billion.

Kongwat Akaramanee

Partner | kongwat.a@kap.co.th

Kongwat is a partner with Kudun and Partners Limited offering extensive experience in advising both local and international clients on dispute resolution, commercial and business litigation, administrative, labour, tax, insolvency & bankruptcy and arbitration matters.

His expertise extends across multiple industries including finance & securities, construction services, information & communications technology, energy & utilities, and property development.



“KAP, specifically Kongwat Akaramanee, is responsive to our inquiries regardless of the urgency of the matters. Their advice is reasonable, easy to digest with a step-by-step guidelines on how the company would have to proceed at the court of Thailand.” – Dispute resolution, Asialaw, 2022/2023

Professional Experience

- Associate, Siam Premier International Law Office Ltd.
- Associate, Watson Farley and Williams (Thailand) Ltd.
- Associate, Blumenthal Richter & Sumet Ltd.
- Legal Deputy Manager, PricewaterhouseCoopers Legal and Tax Consultants Ltd.
- Associate, FBLP Legal Co., Ltd.

Awards & Rankings

- Recognized as Top 40 under 40 Litigator by Benchmark Litigation, 2024
- Future Star Practitioner by Benchmark Litigation, 2024
- Rising star lawyer in Dispute Resolution by Asialaw, 2022-2023

Publications: Education

- New TAI Rules 2017 - welcome changes for the Thai arbitration institute
- LL.M, Ramkhamhaeng University
- LL.B, Assumption University
- Notarial Services Attorney Certificate, the Lawyer Council of Thailand
- Member of the Lawyer Council of Thailand

Language

- English and Thai

Areas of Expertise

- Dispute resolution and litigation
- Alternative Dispute Resolution including domestic and international arbitration
- Administrative and commercial disputes
- Restructuring and insolvency

Significant Deal Representations

- Representing **consumers in a class-action proceeding** against a leading financial services provider.
- Representing **a leading telecommunications company** in defending an arbitration case on a claim of compensation arising from a concession agreement for over THB 20 billion (USD 641.7 million) filed by the stated-owned company.
- Representing **a leading financial technology service provider** in an international arbitration case (SIAC) to claim compensation arising from the material breach of acquisition agreements in the sum of approximately SGD 33 million (USD 23.8 million).
- Advising and representing **authorized directors of a leading securities brokerage** in defending a THB 100 million claim (USD 3.2 million) lodged by the investor.
- Representing **a leading telecommunications company** in defending an arbitration case in relation to a compensation claim arising from a concession agreement for over THB 20 billion (USD 641.7 million) filed by a stated-owned company.
- Representing **a consortium, consisting of well-known Thai and foreign companies**, in challenging the unlawful order dismissing its bidding proposal for Laem Chabang Port Phase 3 Project of the Port Authority of Thailand with an initial estimated value of THB 155.8 billion (USD 5 billion).

KUDUN & PARTNERS

With You Every Step Of The Way

Kudun and Partners is a young, dynamic law firm with a vision for a more client-focused way of practicing.

We add value by providing innovative, forward-thinking, and commercially minded legal advice to help our clients achieve their business objectives.

We thank you for providing us the opportunity to present our firm profile to you. For more information, please feel free to contact us.

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